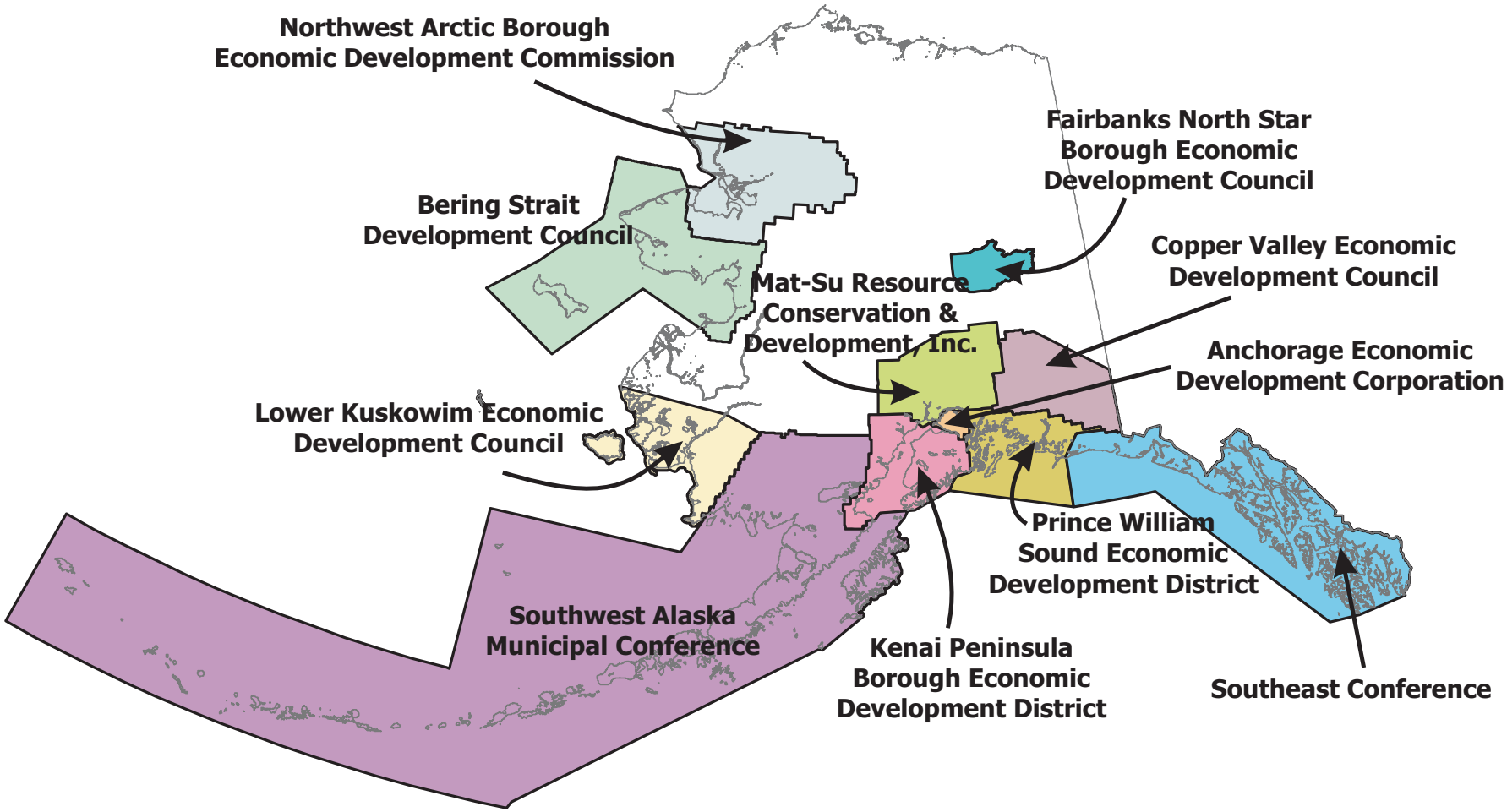
Alaska Regional Development ORganizations

ARDOR's Annual Report

January 2005



Leveraging ARDOR Funds					Leverage
Total ARDOR budgets	**$ 5,448,041**				1:8.81
Total State ARDOR grant funds*		$ 618,174			
Other State funds**		$ 885,500			1:1.43
Total NonState funds		$ 3,944,367			1:6.38
Federal funds			*$*	*1,310,318*	*1:2.12*
Private sector funds			*$*	*1,631,007*	*1:2.64*
*Other nonfederal/nonstate funds****			*$*	*1,003,042*	*1:1.62*
In-kind contributions	$ 902,700				1:1.46

*amount of ARDOR grant funds from the Department of Commerce, Community, and Economic Development
**amount of grant funds from other State grant programs from DCCED and other State agencies
***amount of funds from sources such as municipal governments

ARDORS complies with Title II of the Americans with Disabilities Act of 1990.

Upon request, this report will be made available in large print or other accessible formats. Requests for such should be directed to the Staff at 907-269-4560.

Anchorage Economic Development Corporation

Contact

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Board of Directors

Voting Members

Larry Cash, Chair - President, RIM Architects
Ed Lamb, Vice-Chair - CEO & President, Alaska Regional Hospital
Richard Strutz, Secretary/Treasurer - Regional President, Wells Fargo Bank N.A.
Mark Bambridge - Manager of Supply Chain Management, BP Exploration (Alaska)
Nancy Bear Usera - Sr. VP Corporate Development, Alaska USA Federal Credit Union
Bill Behnke - Sr. VP Business Development & Strategic Initiatives, GCI
Jeffrey Davis - VP/General Manager, Premera Blue Cross Blue Shield of Alaska
Bill Fowler - President and COO, Northern Air Cargo
Joe Griffith - General Manager, Chugach Electric Association, Inc.
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Vince Huntington - Administrator and COO, Providence Alaska Medical Center
Tony Izzo - President and CEO, ENSTAR Natural Gas Company
C. Doug Johnson - Vice-President, Finance and Administration, ConocoPhillips Alaska
Jim Kubitz - Vice-President, Real Estate and Project Planning, Alaska Railroad Corporation
Tom Maloney - Vice-President, Marketing and Business Development, VECO Alaska, Inc.
Sophie Minich - Chief Financial Officer, CIRI
Dale Morman - President, Anchorage Sand and Gravel, Inc.
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Brian Nerland - District President, KeyBank National Association
John Parrott - Vice-President/General Manager Alaska Division, Totem Ocean Trailer Express
Mary Ann Pease - Vice-President of Corporate Communications, ACS
Mark Pfeffer - Chairman/CEO, Koonce Pfeffer Bettis
Kathy Porterfield - Managing Partner, KPMG
Diane Prier - Past President, Williams Alaska Petroleum
Ken Privratsky - Vice-President and General manager, Horizon Lines of Alaska LLC
Royce Rock - Business Manager, Carpenters Union, Local 1281
Mark Vasconi - Business Planning Director, AT&T Alascom

Continued on next page

Pat Walsh - President & CEO, Walsh Sheppard Flynn
Jonathan Widdis - Corporate Director of Business Development, ASCG Incorporated

Ex-Officio Members - Legislators

Johnny Ellis - Senator, Alaska State Legislature
Ben Stevens - Senator, Alaska State Legislature
Ethan Berkowitz - Representative, Alaska State Legislature
Lesil McGuire - Representative, Alaska State Legislature

Ex-Officio Members - Municipality

Mark Begich - Mayor, Muncipality of Anchorage
To be assigned - Assembly Member, Municipality of Anchorage
Brian Whittle - Assembly Member, Municipality of Anchorage

Ex-Officio Members - Appointed by the Board

Mike Brady - President, Ken Brady Construction Company, Inc.
Bruce Bustomante - President and CEO, Anchorage Convention & Visitor's Bureau
Jim Gorski - Member, Hughes, Thorsness, Powell, Huddleston & Bauman
E. Lee Gorsuch - Chancellor, University of Alaska, Anchorage
Ernie Hall - President, Alaska Furniture Manufacturers, Inc.
Mary Hughes - Of Counsel, Hughes, Thorsness, Powell, Huddleston & Bauman
Jim McMillian - Deputy Director, Credit, AIDEA
Mike Nichols - Vice-President of Operations, DOWL Engineers
Bill Noll - Deputy Commissioner, State of Alaska, Department of Commerce, Community, & Economic Development
Tennys Owens - President, Artique, Ltd.
Mort Plumb - Airport Director, Ted Stevens Anchorage International Airport
George Vakalis - Chair, Anchorage Chamber of Commerce

Anchorage Economic Development Corporation

Mission Statement

The Anchorage Economic Development Corporation exists to encourage growth and diversity in the Anchorage economy, promote a favorable business climate and improve the economic standard of living of Anchorage residents.

FY 2005 Goals

- Build on many initiatives already in place at AEDC, but with a stronger and more targeted approach to encourage businesses to consider Anchorage as a place to expand or locate their business.
- Continue global logistics program.
  - Identify constraints to growth and economic opportunities; research solutions.
  - Establish objectives for jobs and investment growth.
  - Conduct marketing trips to meet with targeted prospects.
  - Promote Anchorage as a Global Logistic Center with value added logistics operations.
  - Hold familiarization work sessions in Anchorage for target prospects.
  - Attend select Cargo Conferences.
  - Work with Ted Stevens Anchorage International Airport to prepare a plan for development of airport property.
  - Continue to market Airport Property.
  - Work with air carriers, freight forwarders, and surface vessel companies on developing SEA/AIR and AIR/SEA shipments.
  - Continue to work with the UAA in support of Logistic degree programs.
  - Promote Anchorage as a Global Logistic Center with value added logistics operations.
  - Sell Anchorage.

FY 2005 Top Economic/Business Needs

- AEDC will be building on many of the initiatives already in place at AEDC, but with a stronger and more targeted approach to encourage businesses to consider Anchorage as a place to expand or locate their business. We are Alaskans “selling” Alaskans. AEDC is about deal flow-facilitating options. AEDC puts deal-makers together and gets out of the way.
    - New business parks both on and off airport property.
    - Closure of fiscal gap.
    - More land for industrial development.
    - Better trained work force.

FY 2005 Budget

Amount	Source
45,784	State ARDOR grant
250,000	Amount of other State funds
	Amount of federal funds
1,153,784	Amount of private sector funds
	Any other non-federal, non-State funds
1,403,784	**Total FY 05 ARDOR Budget**

FY 2004 Goals Accomplished

mplement a strategic marketing plan focused on attracting new businesses in select industries with the most potential for leveraging growth, incorporating a network of Anchorage business leaders who can help build relationships with others in related industry sectors.

- Review Anchorage’s profile/vision statement.
- Assess global opportunities and threats.
- Assess Anchorage’s strengths and weaknesses.
- Develop assumptions about the future.
- Perform competitive analysis.
- Identify priority industries/opportunities.
- Identify strategies for business development and for addressing major development barriers.
- Summarize findings and recommendations.
- Align with other community organizations and business leaders to guide the plan.

FY 2004 Coordinated Regional Efforts Resulting in New Business Opportunities

- Developed professional development qualifications process for soliciting new business opportunities. Revised proposal process.

Other FY 2004 Accomplishments

- A global marketing and PR campaign, Ambassadors to the World Program, Global Logistics project, and successful marketing trips to the west coast.
- Support of Vision Anchorage, opened doors of communication and partnered with other businesses, establishing long term relationships.
- AEDC developed comprehensive speaking/media relations strategy.
- Partnered with the community in the Glacier-Winner Creek Summit III development project.
- 2004 Anchorage Financial Services Sector Cluster Analysis project.
- Study of the history of Anchorage economy from 1980 to present.

FY 2005 Organization and Staffing Charts

Number of FTE Staff: 7

FTE Staff/Capita: 1:37,150

Examples of Activities

- Provide staff support to Vision Alaska.
- Provide staff support to Anchorage Civic and Convention Center Yes
- Market Ted Stevens International Airport property to private investors as part of AEDC's Global Logistics Initiative.
- Support the Buy Alaska program.

FY 2004 Connection to other related services or programs (public or private)

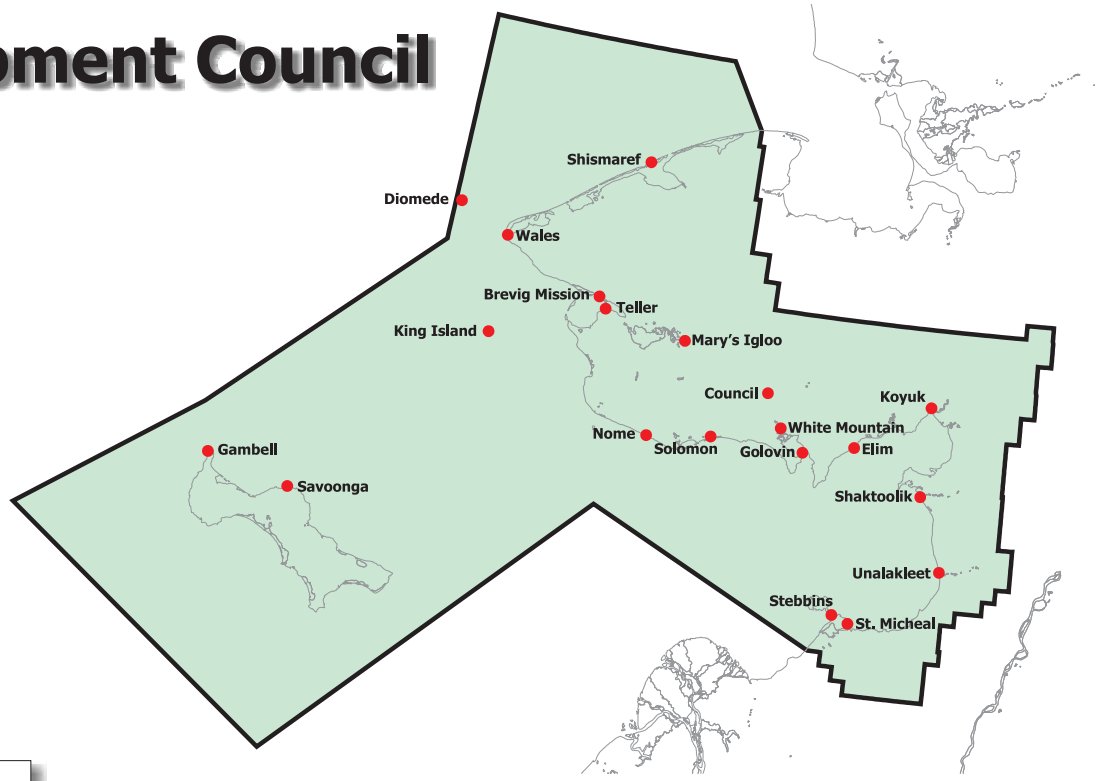
- **Local/Regional Public:** Local Utilities, Municipality of Anchorage, Matanuska-Susitna Borough, Kenai Peninsula Borough

- **Local/Regional Private:** Anchorage Convention & Visitors Bureau, Anchorage Chamber, Eagle River Chamber, Anchorage Downtown Partnership, Vision Anchorage, Girdwood 2020
- **State:** State of Alaska, Ted Stevens Anchorage International Airport, Alaska Railroad, Alaska High Tech Business Council, Small Business Development Center, University of Alaska-Anchorage, Resource Development Council
- **Native Organizations:** Cook Inlset Region, Inc., Arctic Slope Regional Corporation

Cost-benefit analysis for FY05 - FY98

FY/%leverage	FY05	%leverage	FY04	%leverage	FY03	%leverage	FY02	%leverage	FY01	%leverage	FY00	%leverage	FY99	%leverage	FY98	%leverag
state ARDOR grant	$45,784.00		$47,220		$47,220		$51,385		$45,165		$45,989		$49,679		$51,666	
total ARDOR budget	$1,403,784.00	3066%	$1,189,620	2938%	$1,517,720	3214%	$1,594,629	3103%	$1,253,628	2776%	$1,407,919	3061%	$1,136,782	2288%	$968,093	1874%
other state funds	$250,000.00	546%	$314,400	523%	$310,000	657%	$319,016	621%	$186,720	413%	$229,296	499%	$77,983	157%	$79,953	155%
total non-state funds	$1,153,784.00	2520%	$828,000	2415%	$11,605,000	24576%	$1,224,229	2382%	$1,021,743	2262%	$1,132,635	2463%	$1,009,120	2031%	$836,473	1619%
federal funds	$0.00	0%	$0	0%	$0	0%										
private sector funds	$1,153,784.00	2520%	$516,500	2415%	$669,000	1417%	$607,729	1183%	$528,743	1171%	$639,635	1391%	$597,120	1202%	$376,757	729%
other non-federal/non-state funds	$0.00	0%	$91,500	0%	$491,500	1041%	$616,500	1200%	$493,000	1092%	$493,000	1072%	$412,000	829%	$459,717	890%
in-kind contributions	$60,000.00	131%	$50,000	126%	$24,000	51%	$26,739	52%	$34,888	77%	$23,717	52%	$60,433	122%	$92,834	180%

Bering Strait Development Council



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Board of Directors

Executive Committee

Robert Keith (Chair), Elim IRA Council,
Seat I: Kawerak Board Chairman
Steven Longley (Vice-Chair), Council Traditional Council,
Seat N: Nome Sub-Region
Sue Greenly (Secretary), Alaska Airlines,
Seat A: Transportation

Members

Howard Farley, Norton Sound Economic Development Corporation,
Seat B: Fisheries
Ron Engstrom, Nome Miner's Association,
Seat C: Mining
Jennifer Imus, Wells Fargo,
Seat D: Banking/Finance
Josie Stiles, Nome Convention and Visitor's Bureau,
Seat E: Tourism
Kevin Zweifel, Norton Sound Health Corporation-Office of Environmental Health,
Seat F: Health
Don Fancher, Bering Strait Regional Housing Authority,
Seat G: Housing
Randy Romenesko, City of Nome,
Seat H: City of Nome
Reuben Weyiouanna, Shishmaref IRA Council,
Seat J: Northern Sub-Region
Maria Dexter, Chinik Eskimo Community,
Seat K: South Central Sub-Region
Oscar Koutchak, Unalakleet IRA Council,
Seat L: Southeast Sub-Region
Edmond Apassingok, Gambell IRA Council,
Seat M: St. Lawrence Island
John Merkouris, State - Nome Job Center
Seat O: Workforce Development
Clara Langton, Bering Straits Native Corporation
Seat P: Bering Straits Native Corporation

Bering Strait Development Council

Mission Statement

To strengthen and diversify the regional economy through training and technical assistance in community planning and business development.

FY 2005 Goals

- Update community and regional plans.
- Plan and coordinate the Bering Strait Regional Economic Development conference for 150-200 participants.
- Work with the EDA grant recipients in completing business development planning for multipurpose facilities.
- Support entrepreneurship and small busniess development in the region.
- Support and assist in regional initiatives including economic, infrastructure, and natural resource development with partner organizations.
- Coordinate and support other ARDORs, EDDs, RC&Ds, and IDAs.
- Travel to economic development conferences.
- Reveiw and comment on DCA community profiles, AEIS profiles, and provide statistical information.
- Assist communities in grant informational activities for DCA grant programs.

FY 2005 Top Economic/Business Needs

- Access to capital for new and existing businesses.
- Workforce Development and Financial Literacy training.
- Sustainable small business, e-commerce, artist, tourism and infrastructure development.
- Increased community plan project implementation.
- Increased utilization of appropriate rural business development models.
- Development of a Rural Small Business Development Center in partnership with Nome Chamber of Commerce and Northwest Campus.
- Update funding resource and technical assistance library for grantwriters and clients.

FY 2005 Budget

Required Match Information

Amount	Source
61,284	State ARDOR grant
255,000	Amount of other State funds
144,818	Amount of federal funds
35,223	Amount of private sector funds
225,000	Any other non-federal, non-State funds
721,325	**Total FY 05 ARDOR Budget**

FY 2004 Goals Accomplished

- Update Regional Economic Development Strategy (REDS).
- Plan and coordinate the Bering Strait Regional Economic Development Conference for 275 participants.
- Work with EDA grant recipients in completing business development planning for businesses located in the eight EDA multipurpose facilities.
- Support entrepreneurship and small business development and promote e-commerce in the region.
- Support and assist in the promotion of regional economic development projects, natural resource products (salmon, mining, etc.) and support and promote regional infrastructure expansion efforts (transportation, housing, etc.).
- Conduct Bering Strait Development Council meetings while continuing a working relationship between BSDC and Kawerak, Inc.
- Coorindate with and support other ADRORs, EDDs, RC&Ds, and IDAs.
- Review/community on DCA community profiles and review/comment on DCA AEIS profiles and provide statistical information.
- Assist communities in grant informational activities for DCA grant programs.

FY 2004 Coordinated Regional Efforts Resulting in New Business Opportunities

- Continued providing business planning assistance to the communities who received EDA funding for multipurpose buildings and Teller Fish and Meats.
- Held the 2003 Bering Strait Regional Economic Development Conference for 276 participants.
- Distributed 88 business information packets for individuals interested in starting or expanding a small business.

- Out of 14 tuition assistance requests, 6 individuals completed a business related college course and were funded.
- Artist portfolio development training was held in Shishmaref, Gambell and Savoonga.
- Began coordination with NRCS RC&D, Alaska Gold and Norton Sound Seafood Products on a test fertilizer project for mining reclamation.

Other FY 2004 Accomplishments

- Applied for and received a Rural Business Opportunity Grant from USDA for a new staff position.
- Working with Juneau State Office on tourism training and JEDC on entrepreneurial training.
- Recruiting efforts have resulted in 43 members for the Bering Straits Inuit Cooperative for artists.
- Began coordination of a regional planning group.

FY 2005 Organization and Staffing Charts

Number of FTE Staff: 3

FTE Staff/Capita: 1:3,123

FY 2004 Connection to other related services or programs (public or private)

- **Local/Regional Public:** Alaska Department of Commerce, Community, and Economic Development.
- **Local/Regional Private:** Alaska Gold-Crab shell fertilizer.
- **State:** Alaska Department of Transportation and Public Facilities, Alaska Department of Commerce, Community, and Economic Development, Alaska Department of Environmental Conservation, University of Alaska Southeast.
- **Federal:** Economic Development Administration, USDA Rural Development, NRCS/RC&D.
- **Native Organizations:** Bering Strait and Sitnasuak Native Corporations, IRA's and Traditional Councils, Native corporations.

Cost-benefit analysis for FY05 - FY98

FY/%leverage	FY05	%leverage	FY04	%leverage	FY03	%leverage	FY02	%leverage	FY01	%leverage	FY00	%leverage	FY99	%leverage	FY98	%lever
state ARDOR grant	$61,284.00		$47,820		$47,280		$44,397		$44,285		$47,692		$51,666		$51,666	
total ARDOR budget	$721,325.00	1177%	$134,601	1177%	$122,601	259%	$118,050	266%	$108,899	246%	$113,588	238%	$118,886	230%	$111,666	216%
other state funds	$255,000.00	416%	$0	416%	$0	0%										
total non-state funds	$405,041.00	661%	$86,781	661%	$74,781	158%	$73,653	166%	$64,614	146%	$65,896	138%	$67,220	130%	$60,000	116%
federal funds	$144,818.00	236%	$71,000	236%	$59,000	125%	$59,000	133%	$50,000		$50,000	105%	$50,000	97%	$40,000	77%
private sector funds	$35,223.00	57%	$0	57%	$0	0%										
other non-federal/non-state funds	$225,000.00	367%	$15,781	367%	$15,781	33%	$14,653	33%	$14,614	33%	$15,896	33%	$17,220	33%	$20,000	39%
In-kind contributions	$175,000.00	286%	$0	286%	$0	0%			$50,000	113%						

Copper Valley Economic Development Council

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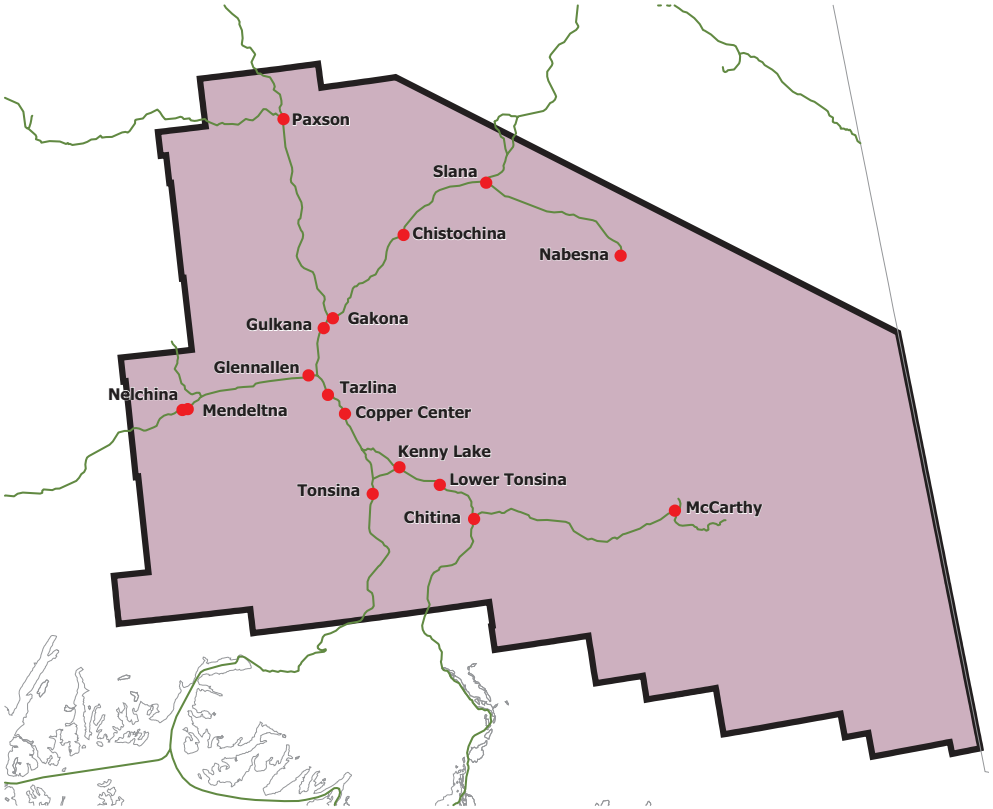
Web Page:
www.alaskaeconomicdevelopment.org/



Board of Directors

Paul Boos, President
John Hart, Vice-President
Micelle Lemaire, Secretary
Vacant, Treasurer
Theresa Abshire
Vicki Snitzler
Bruce Rogers

Copper Valley Economic Development Council

Mission Statement

Copper Valley Economic/RC&D Council is dedicated to perform as a public/private partnership to address the community, economic and natural resource opportunities, and the potential growth of the Copper Valley.

FY 2005 Goals

- Small Business Development/Agriculture
- Recreation and Tourism
- Community Atmosphere and Culture
- Employment
- Education and Youth Services
- Housing
- Community Services
- Travel to Economic Development Conference
- Review/Comment on DCA Community Profiles
- Review/Comment on DCA AEIS Profiles
- Assist Communities in Grant Informational Activities for DCA Grant Programs
- Provide Statistical information for DCA, as appropriate

FY 2005 Top Economic/Business Needs

- Small Business Development/Agricultural Development
- Recreation and Tourism
- Community Atmosphere and Culture
- Employment
- Education and Youth Services
- Housing
- Community Services

FY 2005 Budget

Required Match Information

Amount	Source
$45,784.00	State ARDOR grant
$23,500.00	Amount of other State funds
$100,000.00	Amount of federal funds
$7,500.00	Amount of private sector funds
	Any other non-federal, non-State funds
$176,784.00	**Total FY 05 ARDOR Budget**

FY 2004 Goals Accomplished

- The CVEDC is an efficiently run organization representative of the region it serves. Projects reflect the needs of the region.
- Natural Resources Conservation and Community Development.
- Development of local economic opportunities
- Development of CVEDC resources to implement financial self-sufficiency and ability to fully implement strategies and work plan.

FY 2004 Coordinated Regional Efforts Resulting in New Business Opportunities

- Coordinated efforts with the Department of Commerce, Community, and Economic Development to offer workshops to enhance existing businesses and to assist those who wish to start a business. Prince William Sound Community College worked with both organizations to offer collecge credits for these courses, along with supplying the classroom space for workshops.
- Workshops held by CVDA/Commerce/PWSCC.
- Coordinated with Greater Copper Valley Chamber of Commerce on tourism symposium with ATIA.
- CEDS completion resulted in identifying new business opportunities.
- Assisted one local with process to obtain a license from ABC Board.

Other FY 2004 Accomplishments

- Assisted in health care needs assessment with the Denali Commission, Copper River Native Association, and Crossroad Medical Center.
- Assisted with the Arts and Crafts Fair.
- Assisted with the trails project with local Bureau of Land Management, National Parks Service, NRCS, and RC&D.
- Completed All Hazards Analysis for the CRLEPC.

FY 2004 Connection to other related services or programs (public or private)

- **Local/Regional Public:** Prince William Sound Community College, University of Alaska-Anchorage
- **Local/Regional Private:** CRLEPC
- **State:** Alaska Department of Transportation and Public Facilities, Alaska Department of Commerce, Community, and Economic Development, Alaska Department of Natural Resources
- **Federal:** DHS&EM, Bureau of Land Management, NRCS

Examples of Activities

Worked with Denali Commission/Copper River Native Association/Crossroads Medical Center on health needs assessment for region.

Coordinated the CRLEPC/All Hazards Analysis and Hazard Mitigation for FEMA approval.

Land managers meeting.

Roundtable discussions at Prince William Sound Community College.

Assisted small business feasibility study.

Continuing education for small buinesses.

Held tourism conference ATIA.

FY 2005 Organization and Staffing Charts

Number of FTE Staff: 2

FTE Staff/Capita: 1:1,062

Cost-benefit analysis for FY05 - FY98

FY/%leverage	FY05	%leverage	FY04	%leverage	FY03	%leverage	FY02	%leverage	FY01	%leverage	FY00	%leverage	FY99	%leverage	FY98	%leverage
state ARDOR grant	$45,784.00		$47,530		$47,500		$44,107		$44,285		$47,692		$51,666		$51,666	
total ARDOR budget	$176,784.00	386%	$161,467	340%	$59,618	126%	$77,536		$47,607	108%	$52,146	109%	$60,921	118%	$85,209	165%
other state funds	$23,500.00	51%	$10,800	23%	$0	0%									$26,666	52%
total non-state funds	$107,500.00	235%	$103,137	217%	$12,118	26%	$33,429	76%								
federal funds	$100,000.00	218%	$100,000	210%	$0	0%	$23,500	53%								
private sector funds	$7,500.00	16%	$4,137	9%	$12,118	26%	$9,929	23%	$3,322	8%	$4,454	9%	$9,255	18%	$6,877	13%
other non-federal/non-state funds			$0		$0											
In-kind contributions	$34,800.00	76%	$26,000	55%	$13,400	28%										

Fairbanks North Star Borough Economic Development Commission

Contact

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Board of Directors

Economic Development Commission membership consists of the Mayor, Chair, six at-large members selected by the Mayor and two at-large members selected by the presiding officer of the assembly. Current members are:

Mayor Jim Whitaker, Fairbanks North Star Borough - Chair
Hank Bartos, Fairbanks North Star Borough Assembly Presiding Officer - Small Business, Housing
Terry Aldridge, Fairbanks North Star Borough Assembly Member - Small Business, Financial Industry
Buddy Brown, Tanana Chiefs Conference Chair - Law
Jeff Cook, Flit Hills Refinery - Medical Industry
Toby Osbourne, Doyon Corporation - Financial
Mayor Jeff Jacobson, City of North Pole - Education
Mayor Steve Thompson, City of Fairbanks - Small Business
To be appointed - University of Alaska

Fairbanks North Star Borough Economic Development Commission

Mission Statement

To improve the quality of life and the standard of living for the residents of the Fairbanks North Star Borough by developing goals, establishing objectives and implementing strategies that sustain, enhance, or increase economic and social opportunities for the individuals in the region.

FY 2005 Goals

- Conduct five year update of review, revise, and implement Comprehensive Economic Development Strategy (CEDS).
- Continue implementing CEDS.
- Community Development - Support the development, maintenance, and improvement of public and private infrastructure necessary for economic and community development in the interior and northern region.
- Economic Development - To support those organizations, businesses, individuals, and governing bodies that promote development of interior and northern Alaska.
- Actively support construction of a natural gas pipeline through the Interior, with particular emphasis on location of construction, operation, and regulatory headquarters in Fairbanks.
- Update regional information on State and local websites.
- Develop technology transfer accelerator; phase two of research test pack.
- Assist communities and organizations in obtaining funding including DCA grant programs.
- Provide statistical information for DCA, as appropriate.
- Partner with Cold Climate Housing Research Center to begin construction of research test facility, phase one of research test pack.

FY 2005 Top Economic/Business Needs

- Identify and develop funding tools.
- Baseline economy, identify opportunities, weaknesses, and FNSB economic development organization's responsibilities.
- Pursue Natural Gas Pipeline Project.

- Continue to diversify economy, emphasizing research and technology.
- Within the borough, develop “Business Friendly Program.”

FY 2005 Budget

Required Match Information

Amount	Source
$45,784	State ARDOR grant
	Amount of other State funds
	Amount of federal funds
	Amount of private sector funds
$364,080	Any other non-federal, non-State funds
$409,864	**Total FY 05 ARDOR Budget**

FY 2004 Goals Accomplished

- Worked with Cold Climate Housing Research Center to obtain funding to build a world class extreme climate research test facility.
- Worked with Fairbanks community in successfully winning bid to host the Alaska Federation of Natives Convention in 2005. This helps reinforce our role as a regional hub.
- Worked with workforce development and economic development community to found Interior Alaska Regional Council which advocatea for Interior Alaska Work Force Development.
- Worked with community to develop draft business district ordinance.

Cold Climate Research Test Facility

FY 2004 Coordinated Regional Efforts Resulting in New Business Opportunities

- Worked with Cold Climate Housing Research Center to obtain funding to build a world class extreme climate research test facility.
- Worked with Fairbanks community in successfully winning bid to host the Alaska Federation of Natives Convention in 2005. This helps reinforce our roll as a regional hub.
- Worked with workforce development and economic development community to found Interior Alaska Regional Council which advocates for Interior Alaska Work Force Development.
- Worked with community to develop draft business district ordinance.

Other FY 2004 Accomplishments

- Invited Alaska Clean Energy Symposium attendees to visit the Cold Region Test Center, marketing the interior to potential clients.
- Conducted and wrote four economic impact analyses on proposed projects in the FNSB.

FY 2005 Organization and Staffing Charts

Number of FTE Staff: 1.4

FTE Staff/Capita: 1:59,171

FY 2004 Connection to other related services or programs (public or private)

Partners

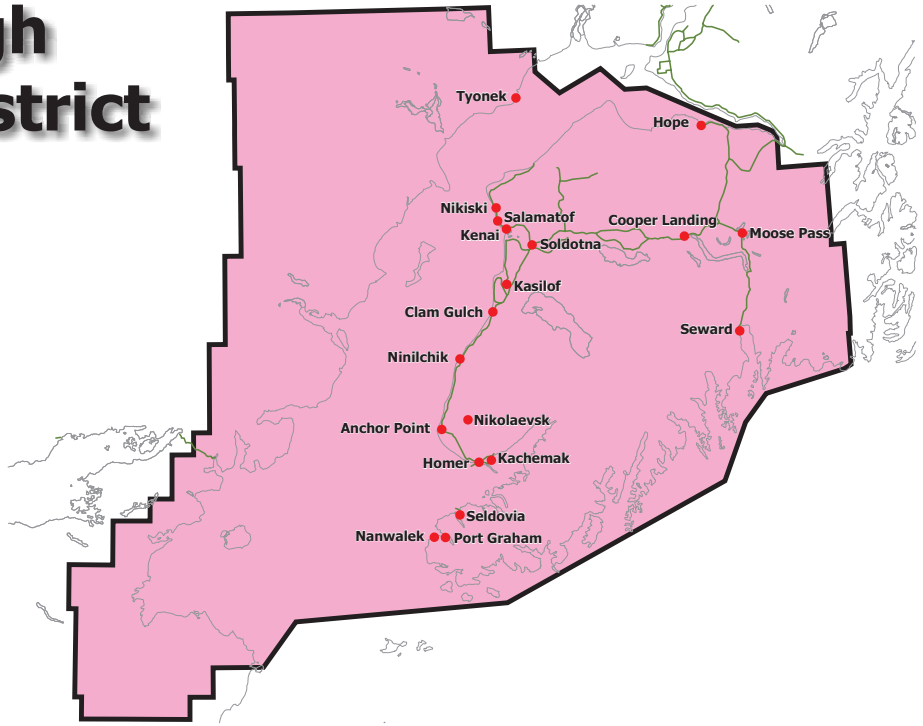
- **Local/Regional Public:** FNSB Community Research Center; Cities of Fairbanks and North Pole; Fairbanks North Star Borough; University Advancement and Community Engagement.
- **Local/Regional Private:** Downtown Association - Mainstreet Fairbanks; Fairbanks Arts Association; Fairbanks Central Labor Council; Fairbanks Black Chamber of Commerce; Fairbanks Chamber of Commerce; Fairbanks Convention & Visitors Bureau; Fairbanks Economic Development Corporation; Fairbanks Neighborhood Housing Services; Festival Fairbanks; Northern Alaska Environmental Center; Interior Alaska Regional Council

- **State:** Department of Commerce, Community, and Economic Development; Department of Labor and Work Force Development Small Business Development Center; University of Alaska Fairbanks; University of Alaska TVC; Alaska Municipal League; Cold Climate Housing Research Center.
- **Federal:** Denali Commission; Economic Development Administration; USARAK. US Department of Agriculture; Rural Development.
- **Native Organizations:** Doyon Corporation; Tanana Chiefs Conference.

Cost-benefit analysis for FY05 - FY01

FY/%leverage	FY05	%leverage	FY04	%leverage	FY03	%leverage	FY02	%leverage	FY01	%leverage
state ARDOR grant	$45,784.00		$47,530		$47,670		$45,745		$12,260	
total ARDOR budget	$409,864.00	895%	$253,610	534%	$95,340	200%	$155,990	341%	$125,130	1021%
other state funds		0%	$0	0%	$0	0%				
total non-state funds	$364,080.00	795%	$206,080	434%	$47,670	100%	$110,245	241%	$112,870	921%
federal funds		0%	$0	0%	$0	0%				
private sector funds			$0		$0					
other non-federal/non-state funds	$364,080.00	795%	$206,080	434%	$47,670	100%	$110,245	241%	$112,870	921%
in-kind contributions		0%	$74,241	156%	$0	0%	$30,450	67%	$31,349	256%

Kenai Peninsula Borough Economic Development District



Contact

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Executive Director
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Web site: www.kpedd.org/

Board of Directors

Executive Committee

John Frohrip, President, Local Government - Seldovia City Official
Jason Carroll, Vice-President - Branch Manager, Kenai Appointee
Brandii O'Reagan, Secretary, Fishing & Nonprofits - Soldotna Appointee
James Bookey III, Treasurer, Local Goverment - Kenai City Official

Members

Blaine Bardarson, Property Management - Seward Appointee
David Carey, Local Government - Soldotna City Official
Willard Dunham, Economic Development - City of Seward Official
Anne Marie Holen, Tourism - Homer City Official
Blake Johnson, Organized Labor, Under/Unemployed - EDD Appointee
Ron Long, Mariculture - Borough Official, Seward
Ed Oberts, Local Government - Borough Official, Soldotna
Paul Shadura II, Commercial Fishing - Borough Appointee, Minority Representative
Pete Sprague, Education - Borough Official
John Torgerson, Workforce Development - EDD Appointee

Kenai Peninsula Borough Economic Development District

Mission Statement

The District is dedicated to the purpose of developing programs that promote and foster economic and workforce opportunities. The district's current services include planning and implementing a borough-wide comprehensive economic development strategy (CEDS), supporting small businesses with technical assistance, operating the Business Innovation Center and assisting communities with capacity building and action plans. These programs are designed to create quality, sustainable employment and related opportunities for Borough residents' and complement community and individual development initiatives.

FY 2005 Goals

- Community capacity building.
- Small business development.
- Economic forums.
- Travel to economic development conference.
- Review/comment on DCA community profiles.
- Review/comment on DCA AEIS profiles.
- Assist communities in grant informational activiites for DCA grant programs.
- Provide statistical information for DCA, as appropriate.

FY 2005 Top Economic/Business Needs

- Sustainability initiative
- Comprehensive support strategy

FY 2005 Budget

Required Match Information

Amount	Source
61,284	State ARDOR grant
	Amount of other State funds
59,000	Amount of federal funds
100,000	Amount of private sector funds
50,000	Any other non-federal, non-State funds
270,284	**Total FY 05 ARDOR Budget**

FY 2004 Goals Accomplished

- Promote employment by providing technical assistance.
- Build economic development capacity.
- Support quality, sustainable economic development.
- Encourage economic planning on community and borough levels.
- Travel to and participate in economic development conference.
- Review Commerce community profiles.
- Review/promote Commerce AEIS profiles.
- Assist communities in grant informational activities for Commerce programs.
- Provide statistical information for Commerce, as appropropriate.
- Host regional funding summit.

FY 2004 Coordinated Regional Efforts Resulting in New Business Opportunities

- 2004 Great Ideas Contest.
- Opportunities Forum.

Other FY 2004 Accomplishments

- Opportunities Forum.
- ExportAlaska.com business/community portal.

FY 2005 Organization and Staffing Charts

Number of FTE Staff: 4

FTE Staff/Capita: 1:12,423

FY 2004 Connection to other related services or programs (public or private)

Partners

- **Local/Regional Public:** Port Graham Council
- **State:** Department of Commerce, Community, and Economic Development, Department of Labor and Workforce Development, Kenai Peninsula College, Alaska Vocational Technical Center.
- **Federal:** Economic Development Administration, Resource Conservation and Development, USDA Rural Development.
- **Native Organizations:** Kenaitize Native Association, Cook Inlet Regional Corporation, Port Graham Village Corporation

Cost-benefit analysis for FY05 - FY98

FY/%leverage	FY05	%leverage	FY04	%leverage	FY03	%leverage	FY02	%leverage	FY01	%leverage	FY00	%leverage	FY99	%leverage	FY98	%levera
state ARDOR grant	$61,284.00		$47,570		$47,570		$50,023		$45,409		$47,692		$47,692		$51,666	
total ARDOR budget	$270,284.00	441%	$231,570	487%	$265,534	558%	$252,032	504%	$217,819	480%	$250,805	526%	$446,692	937%	$1,490,431	2885%
other state funds			$0		$0						$50,000	105%	$50,000	105%	$1,029,765	1993%
total non-state funds	$209,000.00	341%	$184,000	387%	$217,964	458%	$202,009	404%	$172,410	380%	$153,113	321%	$349,000	732%	$409,000	792%
federal funds	$59,000.00	96%	$59,000	124%	$59,000	124%	$59,000	118%	$59,000	130%	$59,000	124%	$59,000	124%	$59,000	114%
private sector funds	$100,000.00	163%	$75,000	158%	$68,964	145%	$53,009	106%	$23,410	52%	$4,113	9%				
other non-federal/non-state funds	$50,000.00	82%	$50,000	105%	$90,000	189%	$90,000	180%	$90,000	198%	$90,000	189%	$290,000	608%	$350,000	677%
In-kind contributions	$50,000.00	82%	$0	0%	$0	0%										

Lower Kuskokwim Economic Development Council

Contact

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Lower Kuskokwim Economic Development Council
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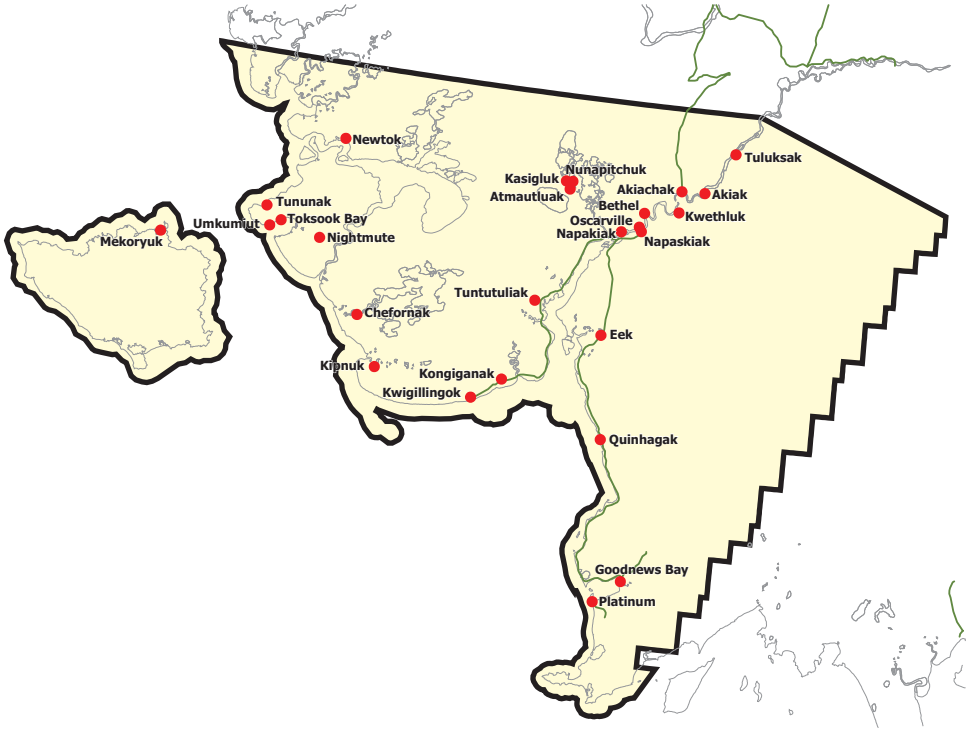

Board of Directors

Executive Committee

Fred Phillip, Chairman, Kwik Incorporated
Arthur Lake, Vice Chairman, Kwigillingok IRA Council
Peter Julius, Secretary, Small business owner
Alexie Jimmie, Treasurer, President, United Villages Inc. & Small business owner

Members

Max Angellan, Kwethluk Tribal Resident Council
Andrew Guy, Calista Corporation
Ferdinand Pleasant, Native Village of Kwinhagak
Les Daenzer, Lower Kuskokwim School District
Richard Foster, State Representative
Mary Kapsner, State Representative

Lower Kuskokwim Economic Development Council

Mission Statement

The Lower Kuskokwim Economic Development Council exists to promote economic development activities in Bethel and 26 surrounding villages. Local planning and assistance to secure funding for small business activities and local infrastructure needs in our region is provided.

FY 2005 Goals

- To develop, expand, diversify and promote lower Kuskokwim fisheries products: salmon, halibut, and herring fisheries.
- To develop and promote the growth of the tourism industry in th Y-K region.
- Develop and expand the local and regional retail and services industry in the region.
- Provide for the sound management of the Lower Yukon Kuskokwim EDC.

FY 2005 Top Economic/Business Needs

- Access to capital for local business development.
- To develop new markets and improved handling techniques for value-added fish products, including salmon, halibut and herring species.
- To develop the local workforce to fill currently available local jobs and projected future local job needs.
- To develop regional and local tourism infrastructure in Y-K Delta communities.

FY 2005 Budget

Required Match Information

Amount	Source
33,384	State ARDOR grant
35,500	Amount of other State funds
18,500	Amount of federal funds
7,000	Amount of private sector funds
	Any other non-federal, non-State funds
94,384	**Total FY 05 ARDOR Budget**

FY 2004 Goals Accomplished

- Fishing industry quality standards were promoted through our salmon quality program (seventh season).
- At season's end 85 fishermen received a bonus from the processor for icing their commercial catch, utilizing insulated ice bags provided by LKEDC.

FY 2004 Coordinated Regional Efforts Resulting in New Business Opportunities

- Construction of Yuut Elitnaurviat-People's Learning Center in Bethel underway, scheduled for Fall 2005 opening.

Other FY 2004 Accomplishments

- $59,600 obtained as new funding for LKEDC program operations.

FY 2005 Organization and Staffing Charts

Number of FTE Staff: 1

FTE Staff/Capita: 1:15,915

FY 2004 Connection to other related services or programs (public or private)

Partners

- **Local/Regional Public:** AK Department of Labor and Workforce Development
- **Local/Regional Private**: Bethel Chamber of Commerce; Coastal Villages Regional Fund
- **State:** State of Alaska, Department of Commerce, Community, and Economic Development; University of Alaska Fairbanks, Kuskokwim campus
- **Federal:** USDA Rural Development and USDA Natural Resources Conservation Service
- **Native Organizations:** Calista Corporation

Cost-benefit analysis for FY05 - FY00

FY/%leverage	FY05	%leverage	FY04	%leverage	FY03	%leverage	FY02	%leverage	FY01	%leverage	FY00	%levera
state ARDOR grant	$33,384.00		$47,720		$47,570		$50,200		$45,400		$47,300	
total ARDOR budget	$94,384.00	283%	$117,904	140%	$74,170	156%	$78,700	157%	$80,100	176%	$80,800	171%
other state funds	$35,500.00	106%	$54,684	106%	$0	0%						
total non-state funds	$25,500.00	76%	$15,500	76%	$26,600	56%	$28,500	57%	$34,700	76%	$33,500	71%
federal funds	$18,500.00	55%	$13,500	55%	$13,500	28%						
private sector funds	$7,000.00	21%	$2,000	21%	$13,100	28%	$8,000	16%	$10,200	22%	$4,500	10%
other non-federal/non-state funds		0%	$0	0%	$0	0%	$20,500	41%	$24,500	54%	$29,000	61%
In-kind contributions	$9,900.00	30%	$4,000	30%	$4,500	9%	$4,500	9%	$4,500	10%	$4,500	10%

Mat-Su Resource Conservation & Development, Inc.

Contact

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Board of Directors

Executive Committee

Darcie Salmon, President - Valley Board of Realtors
Angela Rosas, Vice-President - City of Houston
Al Jorgenson, Secretary - Mat-Su Native Association
Anya Petersen-Frey, Treasurer - Mat-Su Small Business Development Center
Ted Smith, Past President - Willow Area Community Organization

Members

Wayne Carmony - Matanuska Electric Association
Dan Deedy - Enstar
Rose Marie “Tiny” DePriest - Alaska Farm Bureau
John Duffy - Matanuska-Susitna Borough
Terry Ellis - Wasilla Soil & Water Conservation District
Clarence Furbush - Palmer Soil & Water Conservation District
Diane Keller - City of Wasilla
Janet Kincaid - Mat-Su Convention and Visitors Bureau
Cheryl Metiva - Greater Wasilla Chamber of Commerce
Tony Pippel - City of Palmer
Gene Jansen - Greater Palmer Chamber of Commerce
Al Tellman - Knik Atnu Inc.
Steve Totten - Big Lake Chamber of Commerce
Anna Von Reitz - NVDC
Jackie Whitstine - Matanuska Telephone Association

Mat-Su Resource Conservation & Development, Inc.

FY 2005 Goals

- Increased establishment of an industrial sector to provide employment and tax base.
- Establishment of an anchor attraction for tourism development.
- Retention and expansion of existing businesses.
- Travel to economic development conference.
- Review/comment on DCA community profiles.
- Review/comment on DCA AEIS profiles.
- Assist communities in grant informational activities for DCA grant programs.
- Provide statistical information for DCA, as appropriate.

FY 2005 Top Economic/Business Needs

- Infrastructure improvements at Port MacKenzie.
- Development of one or more tourism anchor attractions in the Mat-Su Valley.

FY 2005 Budget

Required Match Information

Amount	Source
$45,784	State ARDOR grant
	Amount of other State funds
$125,000	Amount of federal funds
$13,500	Amount of private sector funds
$10,000	Any other non-federal, non-State funds
$194,284	**Total FY05 ARDOR Budget**

FY 2004 Goals Accomplished

- Established industrial sector at Port MacKenzie.
- Expansion in businesses in the Mat-Su Valley.
- Supported natural resource based opportunities.
- Supported infrastructure development.
- Increased transfer of land from public to private ownership.
- Natural resources managed, conserved and developed while protecting environmental quality.

FY 2004 Coordinated Regional Efforts Resulting in New Business Opportunities

- Mat-Su RC&D served as regional advisory representative in Rural Electrification Grant Program, expanding electrical services to over 51 households and businesses in the Mat-Su Borough.
- Mat-Su RC&D was one of the many local organizations that supported the merger of Valley Hospital with Triad Hospitals towards the development of a new hospital facility in the Mat-Su Borough.
- Mat-Su RC&D worked with the Mat-Su School District to get local voters to support a bond measure to build a Career and Technical Vocational Center in the Mat-Su Borough.

Other FY 2004 Accomplishments

- Mat-Su RC&D continues to work with Valley Community for Recycling Solutions, which is working towards developing a permanent facility and is now open on a weekly basis (was previously bi-monthly).
- Mat-Su RC&D hosted the sixth annual Mat-Su Valley Economic Development Conference.

- Mat-Su RC&D provided technical assistance for the City of Houston in their applications for the USDA Forest Service Economic Recovery Grant Program.
- Mat-Su RC&D manages accounts for four community projects and recently transferred property for the Palmer Hockey Association that raised $138,000 towards the building of an ice rink in Palmer.

FY 2005 Organization and Staffing Charts

Number of FTE Staff: 2.5

FTE Staff/Capita: 1:60,000

FY 2004 Connection to other related services or programs (public or private)

Partners

- **Local/Regional Public:** Matanuska-Susitna Borough; City of Palmer; City of Wasilla; City of Houston; 23 recognized community councils
- **Local/Regional Private:** Chambers of Commerce: Palmer, Wasilla, Houston, Talkeetna, Big Lake, Willow; Matanuska Electric Association; Matanuska Telephone Association; Enstar Natural Gas; Banks; Realtors; Kiwanis; Rotary; Mat-Su Homebuilders Association; Mat-Su College
- **State:** State of Alaska, Department of Commerce, Community, and Economic Development; Department of Transportation and Public Facilities; Department of Natural Resources
- **Federal:** U.S. Department of Commerce; U.S. Department of Agriculture
- **Native Organizations:** Knik Tribal Council; Chickaloon Tribal Council

Cost-benefit analysis for FY05 - FY03

FY/%leverage	FY05	%leverage	FY04	%leverage	FY03	%leverage
state ARDOR grant	$45,784.00		$47,450		$47,450	
total ARDOR budget	$194,284.00	424%	$168,350	355%	$168,600	355%
other state funds	$0.00	0%	$0	0%	$0	0%
total non-state funds	$148,500.00	324%	$20,900	44%	$121,150	255%
federal funds	$125,000.00	273%	$100,000	211%	$100,000	211%
private sector funds	$13,500.00	29%	$1.35	0%	$11,150	23%
other non-federal/non-state funds	$10,000.00	22%	$19,550	41%	$10,000	21%
in-kind contributions	$4,500.00	10%	$9,200	19%	$0	0%

Northwest Arctic Borough Economic Development Commission

Contact

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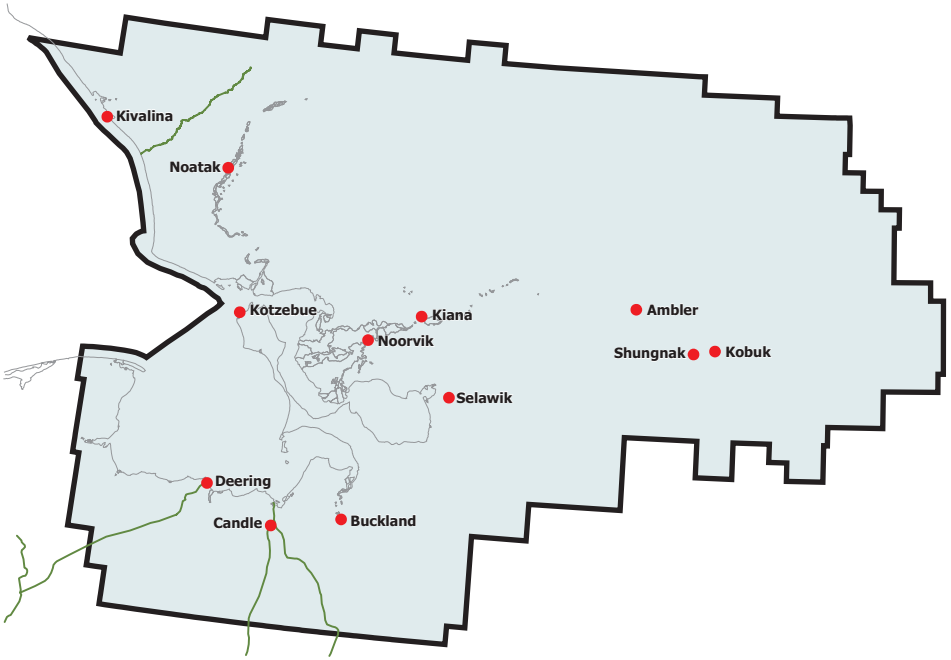

Board of Directors

Members

John Schaeffer, Chair
Lucy Nelson, For-Profit Corporation
Brad Reeve, Utilities
Kim Franklin, Banking
Jeannie Westlake, Business

Ex-Officio

Walter Sampson, Assembly President
Roswell Schaeffer, Borough Mayor

Northwest Arctic Borough Economic Development Commission

Mission Statement

To promote economic development that is consistent, whenever possible, with the traditions and culture of the region; to encourage entrepreneurship; and to reduce the cost-of-living for borough residents.

FY 2005 Goals

- Promote the development of small businesses in the region
- Promote the arts and crafts industry for the residents of the NANA region
- Promote college and vocational education for residents of the NWAB
- Maintain ARDOR web page
- On the NWAB web site and produce at least 6 e-bulletins per year
- Continue fisheries development
- Provide tax preparation assistance to borough residents
- Travel to economic development conference
- Review/comment on DCA community profiles
- Review/comment on DCA AEIS profiles
- Assist communities in grant informational activities for DCA grant programs
- Provide statistical info for DCA, as appropriate

FY 2005 Top Economic/Business Needs

- Continued encouragement of small business development through business education, small business grants and loans.
- Continue growth of arts and crafts industry through development of village art centers, training, and marketing.
- Expand the capacity of the fish plant with a target of enabling a commercial harvest of 1,000,000 pounds of Arctic Chum Salmon.
- Promote large scale village gardening projects for vegetable production.

FY 2005 Budget

Required Match Information

Amount	Source
$45,784	State ARDOR grant
	Amount of other State funds
	Amount of federal funds
	Amount of private sector funds
$340,600	Any other non-federal, non-State funds
$386,384	**Total FY 05 ARDOR Budget**

FY 2004 Goals Accomplished

- The Borough provided over 130 small business grants to resident business startups and expansions including retailers, service providers, artists and fishermen.
- The Borough opened the Buckland Art Center and established art facilities in Noorvik, Selawik and Kiana.
- The Borough was instrumental in opening of a fish processing facility in Kotzebue that resulted in seasonal income for over 70 fishermen and crew people as well as dozens of plant employees.
- The Borough provided business education classes to at least 24 residents.

FY 2004 Coordinated Regional Efforts Resulting in New Business Opportunities

- In a joint effort with NANA Regional Corporation, Bering Sea Fishermen's Association and the Borough, the old NANA fish processing facility was renovated, equipped, and put into service for the 2004 salmon season.
- In conjunction with the City of Buckland, a community art center opened in December of 2003.
- Through a combined commitment with the City of Noorvik, an art center was developed in that village.
- The Kiana IRA and Borough have combined to plan an art center for that village, utilizing an IRA facility.

Other FY 2004 Accomplishments

- The Borough provided income tax preparation services for 33 households, resulting in over $35,000 in refunds/ credits from initial filings or amended returns.
- The Borough provided over $80,000 in scholarships to 46 full-time and 18 part-time resident students attending college or vocational education.
- The Borough issued eight e-bulletins to a mailing list of over 4,000, describing Borough programs, projects and events.

FY 2005 Organization and Staffing Charts

Number of FTE Staff: 2.5

FTE Staff/Capita: 1:4,805

FY 2004 Connection to other related services or programs (public or private)

Partners

- **Local/Regional Public:** North Slope Borough
- **Local/Regional Private:** Chukchi College; Bering Sea Fishermens Association
- **Native Organizations:** NANA Regional Corporation; Maniilaq Association; Kotzebue IRA

Cost-benefit analysis for FY05 - FY03

FY/%leverage	FY05	%leverage	FY04	%leverage	FY03	%leverage
state ARDOR grant	$45,784.00		$47,820		$47,220	
total ARDOR budget	$386,384.00	844%	$269,675	564%	$371,828	787%
other state funds			$0		$0	
total non-state funds	$340,600.00	744%	$221,855	464%	$324,608	687%
federal funds			$0		$55,000	
private sector funds			$0		$0	
other non-federal/non-state funds	$340,600.00	744%	$221,855	464%	$269,608	571%
in-kind contributions	$334,000.00	730%	$335,000	701%	$277,000	587%

Prince William Sound Economic Development District

Contact

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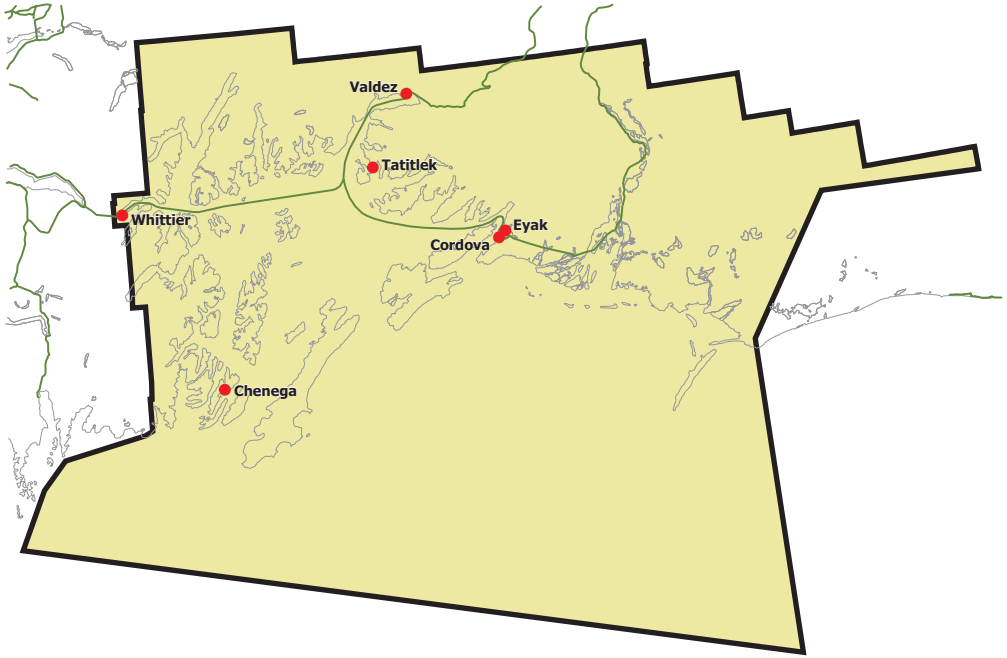

Board of Directors

David Dengel, President - City of Valdez
David Cobb, Vice-President - VFDA
Betty Miller, Secretary
Scott Hahn, Treasurer - City of Cordova
Peter Denmark - City of Whittier
Kenneth Gates - Cordova Electric Cooperative
Gary Kompkoff - Tatitlek IRA Council
Charles Totemoff - Chenega Corporation
Michael Vigil, Chenega IRA Council

Membership

BP
City of Valdez
City of Cordova
City of Whittier
Chenega IRA Council
Chenega Corporation
Tatitlek IRA Council
Chugach Alaska Corporation
Alyeska Pipeline Service Company
Cordova Electric Cooperative
First National Bank of Anchorage
Gulf of Alaska Coastal Communities Coalition
Wells Fargo
Petro Star Valdez Refinery
Prince William Sound Community College
Samson Tug and Barge
Alaska Marine Highway System

Prince William Sound Economic Development District

Mission Statement

To promote economic development that is consistent, whenever possible, with the traditions and culture of the region; to encourage entrepreneurship; and to reduce the cost-of-living for borough residents.

FY 2005 Goals

- Provide diviersity in eoncomic sector/increase tourism.
- Support fishing industry in training, added cold storage facilities; re-introduction of razor clams to Copper River Basin, Cordova kitchen.
- Lower Energy costs in Prince William Sound.
- With all ARDORs, support efforts to provide boradband connectivity across Alaska.
- Retention and expansion of existing businesses.
- Travel to economic development conference.
- Review/comment on DCA community profiles.
- Review/comment on DCA AEIS profiles.
- Assist communities in grant informational activiites for DCA grant programs.
- Provide statistical information for DCA, as appropriate.

FY 2005 Top Economic/Business Needs

- Tourism Increase for PWS.
- Broadband connectivity.
- Workforce development.
- Energy plan/pipeline

FY 2005 Budget

Required Match Information

Amount	Source
45,784	State ARDOR grant
	Amount of other State funds
40,000	Amount of federal funds
10,500	Amount of private sector funds
	Any other non-federal, non-State funds
96,284	**TOTAL FY05 ARDOR Budget**

FY 2004 Goals Accomplished

- Workforce development accomplished by Valdez Fisheries/PWSCC certification courses in fish processing across coastal Alaska.
- Tourism increased in Whittier.
- EDA grant for tourism strategy.

FY 2004 Coordinated Regional Efforts Resulting in New Business Opportunities

- Tourism opportunities were increased by Valdez Fly-in.
- Marine Expo (Memorial Day).
- National marketing efforts.

Other FY 2004 Accomplishments

- Suppported HJR 32 that was passed to provide broadband connectivity to all Alaska communities.

FY 2005 Organization and Staffing Charts

Number of FTE Staff: 1

FTE Staff/Capita: 1:4,257

FY 2004 Connection to other related services or programs (public or private)

Partners

- **Local/Regional Public:** City of Valdez; City of Cordova, City of Whittier; Prince William Sound Community College.
- **Local/Regional Private:** Valdez Fisheries Development Association; Valdez Airmen's Association; Prince William Sound Gateway Museum.
- **State:** Alaska Department of Labor and Workforce Development; Department of Commerce, Community, and Economic Development, Division of Community Advocacy; Alaska Marine Highway System; Denali Commission.
- **Federal:** U.S. Department of Commerce, Economic Development Administration; USDA.
- **Native Organizations:** Chugach Alaska Corporation; Chenega IRA Council; Tatitlek IRA Council; Chugachmiut

Cost-benefit analysis for FY05 - FY98

FY/%leverage	FY05	%leverage	FY04	%leverage	FY03	%leverage	FY02	%leverage	FY01	%leverage	FY00	%leverage	FY99	%leverage	FY98	%leverag
state ARDOR grant	$45,784.00		$47,620		$47,620		$44,285		$44,285		$45,408		$52,859		$51,666	
total ARDOR budget	$96,284.00	210%	$65,202	137%	$63,335	133%	$79,285	179%	$106,976	242%	$116,546	257%	$123,969	235%	$138,104	267%
other state funds			$0		$0											
total non-state funds	$50,500.00	110%	$17,582	37%	$15,715	33%	$35,000	79%	$62,691	142%	$71,138	157%	$71,110	135%	$86,438	167%
federal funds	$40,000.00	87%	$0	0%	$0	0%			$20,000							
private sector funds	$10,500.00	23%	$17,582	37%	$15,715	33%	$35,000	79%	$31,500	71%	$51,138	113%	$14,500	27%	$8,075	16%
other non-federal/non-state funds			$0		$0				$11,191	25%	$20,000	44%	$56,610	107%	$78,363	152%
in-kind contributions	$10,000.00	22%	$8,000	17%	$8,400	18%			$30,000	68%						

Southeast Conference

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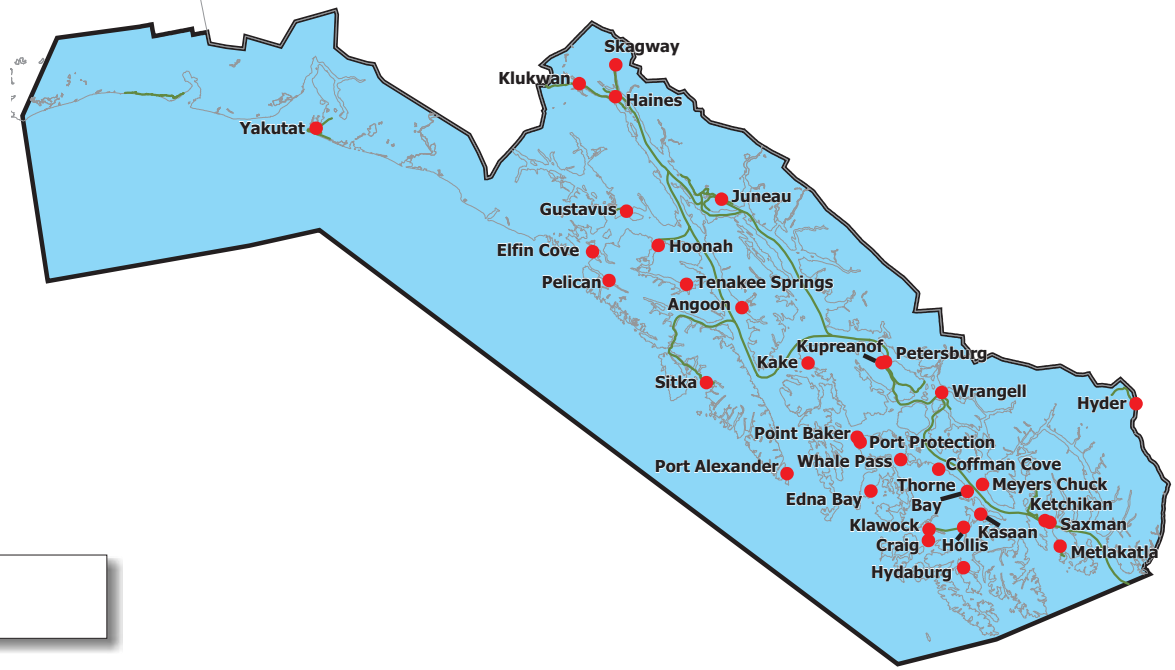

Board of Directors

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Southeast Conference

Mission Statement

To help develop strong economies, healthy communities, and a quality environment in Southeast Alaska.

FY 2005 Goals

Community Development
- Infrastructure Development

Quality of Life Improvements
- Capacity Building

Economic Development
- Tourism
- Timber Development
- Fisheries
- Minerals Development
- Business Development

Environmental Assistance
- Environmental Quality

Organizational Development
- Communications
- Development Planning

FY 2005 Top Economic/Business Needs

- Transportation infrastructure (ferry, roads).
- Economic revitalization (fisheries, timber, mining).
- Electrical interties between communities with hydropower and those using diesel generation.

FY 2005 Budget

Required Match Information

Amount	Source
$ 61,284	State ARDOR grant
110,000	Amount of other State funds
764,000	Amount of federal funds
162,000	Amount of private sector funds
	Any other non-federal, non-State funds
1,097,284	**Total FY05 ARDOR Budget**

FY 2004 Goals Accomplished

- Completed mid-session membership meeting in Juneau
- Launched economic revitalization program with timber committee and new timber coordinator
- Study completed, disseminated, and placed on our website at www.seconference.org/intermodal.htm. Worked closely with DOT, Forest Service, Governor's Office, and the Alaska Delegation to develop report.
- Completed organization newsletter.

FY 2004 Coordinated Regional Efforts Resulting in New Business Opportunities

- New electrical intertie cooperative for electrical connection in Northern Southeast Alaska.
- New fast ferry launched for SE Alaska service.
- New ferry launched for Southern Panhandle.

Other FY 2004 Accomplishments

- Successfully secured grants: to develop a solid waste plan and authority; to develop an economic inventory of regional communities; to continue environmental assessments for electrical interties.
- Increased membership.

FY 2005 Organization and Staffing Charts

Number of FTE Staff: 2.67

FTE Staff/Capita: 1:28,000

FY 2004 Connection to other related services or programs (public or private)

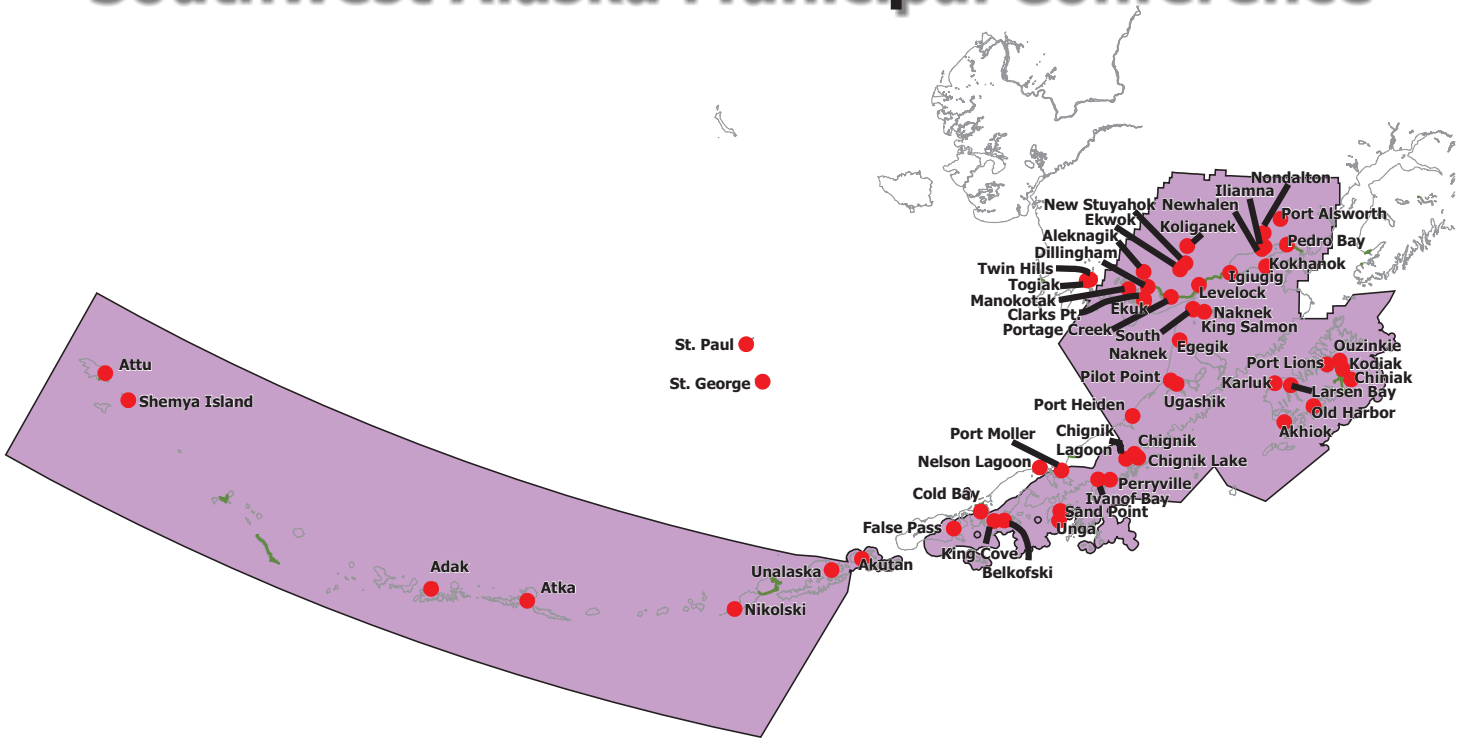
Partners

- Local/Regional Public: Southeast Conference of Mayors; Southeast Legislative Caucus
- Local/Regional Private: Juneau Economic Development Council
- State: Alaska Department of Transportation & Public Facilities, Alaska Department of Commerce, Community, and Economic Development, Alaska Department of Environmental Conservation; University of Alaska Southeast
- Federal: Natural Resources Conservation Service; Economic Development Administration; U.S. Forest Service
- Native Organizations: Central Counmcil of Tlingit & Haida Indian Tribes of Alaska

Cost-benefit analysis for FY05 - FY98

FY/%leverage	FY05	%leverage	FY04	%leverage	FY03	%leverage	FY02	%leverage	FY01	%leverage	FY00	%leverage	FY99	%leverage	FY98	%leverage
state ARDOR grant	$61,284.00		$47,823		$47,720		$44,297		$45,409		$48,090		$51,666		$51,666	
total ARDOR budget	$1,097,284.00	1790%	$1,070,328	2238%	$1,417,358	2970%	$573,724	1295%	$357,464	787%	$363,781	756%	$301,966	584%	$160,450	311%
other state funds	$110,000.00	179%	$698,554	1461%	$438,470	919%	$49,855	113%	$15,903	35%	$19,215	40%	$5,000	10%		
total non-state funds	$926,000.00	1511%	$323,951	677%	$931,168	1951%	$479,572	1083%	$296,152	652%	$296,476	617%	$245,300	475%	$108,784	211%
federal funds	$764,000.00	1247%	$195,601	409%	$819,568	1717%	$363,472	821%	$148,560	327%	$78,016	162%	$104,100	201%		
private sector funds	$162,000.00	264%	$128,350	268%	$108,600	228%	$110,400	249%	$141,442	311%	$7,764	16%	$3,000	6%		
other non-federal/non-state funds		0%	$0	0%	$3,000	6%	$5,700	13%	$6,150	14%	$210,696	438%	$138,200	267%	$108,784	211%
In-kind contributions	$130,000.00	212%	$226,200	473%	$144,800	303%	$91,000	205%	$91,000	200%	$80,000	166%	$75,000	145%		

Southwest Alaska Municipal Conference



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Board of Directors

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Debora King - Kodiak Chamber of Commerce
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Kara Sandvik - Wells Fargo Alaska NA
Floyd Steele - Bristol Bay Borough
Joe Sullivan - Mudg McGregor, LLP
Dave Woodruff - City of Kodiak

Southwest Alaska Municipal Conference

Mission Statement

SWAMC advances the collective interests of Southwest Alaska's people, businesses, and communities by promoting economic opportunities that improve quality of life and influences long-term responsible development.

FY 2005 Goals

- Fisheries development.
- Tourism development.
- Regional economic planning.
- Small business development.
- Other business and resource development.
- Workforce development.
- Liaison for Department of Commerce, Community, & Economic Development, Division of Community Advocacy and other state economic development activities.

FY 2005 Top Economic/Business Needs

- Complete revision of the Southwest Alaska Transportation Plan to facilitate priority development projects and ensure timely completion of regional transportation priorities.
- Expand regional transportation infrastructure to move seafood products to market with the least cost, least handling, and greatest efficiency.
- Reduce the region's high energy costs and develop alternative energy potential including wind and tidal power; develop new energy sources to facilitate priority development projects.
- Plan and coordinate regional workforce development strategies that will prepare the Southwest workforce for jobs in new and emerging industries.
- Identify strategies to increase wealth retention in the region and reduce poverty in the region's most distressed communities; produce and publish the Southwest Alaska Quality of Life indicators to better illustrate the economic, social and environmental status of the region.
- Increase direct marketing capacity of region through expanded local processing capacity and technical assistance to harvesters and direct marketers.
- Influence positive outcomes for fisheries policy development regarding Essential Fish Habitat and marine Protected Areas.
- Strengthen and expand ferry service; capitalize on the system's designation as a national scenic byway.

FY 2005 Budget

Required Match Information

Amount	Source
61,284	State ARDOR grant
0	Amount of other State funds
59,000	Amount of federal funds
74,000	Amount of private sector funds
13,362	Any other non-federal, non-State funds
207,646	**Total FY05 ARDOR Budget**

FY 2004 Goals Accomplished

- Economic development:
  - Fisheries development;
  - Tourism development;
  - Regional economic planning;
  - Small business development;
  - Workforce development;
  - Business and resource development.
- Community Development:
  - Infrastructure development;
  - Health, education, and public safety development;
  - Community planning.
- Organizational development:
  - Communication;
  - Policy and issue advocacy;
  - Organizational efficiency and effectiveness.

FY 2004 Coordinated Regional Efforts Resulting in New Business Opportunities

- Advocacy for changes in the Trade Adjustment Assistance Program led to increased number of seafood harvesters qualifying for retraining assistance.
- Ongoing regional tourism marketing efforts resulted in increased inquiries by consumers, travel trade, and travel media.
- In partnership with colleges, SBDC, chambers of commerce and others, provided small business planning training and assistance for 27 business owners, prospective business owners, or youth employment coordinators.
- Supported EDA funding for development of community based seafood processing facilities, harbor infrastructure projects, and fisheries marketing cooperative.

Other FY 2004 Accomplishments

- Adopted resolution 04-19 that calls for a Fisheries Data Integrity Initiative and began scoping the problem through individual interviews and agency meetings; anticipating a fall FY 05 meeting to bring all of the users and generators of fisheries labor data together to resolve needs and issues.

FY 2005 Organization and Staffing Charts

Number of FTE Staff: 3

FTE Staff/Capita: 1:9,795

FY 2004 Connection to other related services or programs (public or private)

Partners

- **Local/Regional Public:** 33 incorporated municipal governments; 55 federally recognized tribal governments; Southwest Legislative Delegation; two CRSAs
- **Local/Regional Private:** Kodiak Chamber of Commerce, Dillingham Chamber of Commerce, Kodiak Island Convention & Visitors Bureau, Unalaska/Port of Dutch Harbor Convention & Visitors Bureau, Aleutian/ Pribilof Islands Community Development Association, Bristol Bay Economic Development Corporation, Central Bering Sea Fishermen's Association
- **State:** Department of Transportation & Public Facilities, Department of Commerce, Community, and Economic Development, Department of Fish & Game, Department of Military & Veterans Affairs, Regulatory Commission of Alaska, Department of Labor, University of Alaska; Marine Conservation Alliance, UFA, Alaska Municipal League, Alaska Travel Industry Association, Alaska Wilderness Recreation & Tourism Association, Alaska State Chamber of Commerce, Resource Development Council, World Trade Center Alaska
- **Federal:** Economic Development Administration, U.S. Fish & Wildlife Service, Federal Highway Administration, North Pacific Fishery Management Council

- **Native Organizations:** Aleutian/Pribilof Islands Association, Aleutian Islands Housing Authority, Bristol Bay Native Association, Bristol Bay Housing Authority, Eastern Aleutian Tribes, Inc., Kodiak Area Native Association, Kodiak Island Housing Authority, The Aleut Corporation, Bristol Bay Native Corporation, Koniag, Inc., 50 village corporations

Cost-benefit analysis for FY05 - FY98

FY/%leverage	FY05	%leverage	FY04	%leverage	FY03	%leverage	FY02	%leverage	FY01	%leverage	FY00	%leverage	FY99	%leverage	FY98	%leverag
state ARDOR grant	$61,284.00		$48,170		$48,170		$43,561		$48,876		$42,922		$51,666		$51,666	
total ARDOR budget	$207,646.00	339%	$198,820	413%	$211,370	339%	$624,127	1433%	$608,921	1246%	$203,478	474%	$241,128	467%	$293,123	567%
other state funds			$3,550		$0											
total non-state funds	$146,362.00	239%	$147,100	305%	$163,200	239%										
federal funds	$59,000.00	96%	$59,000	122%	$59,000	96%	$63,100	145%	$95,900	196%	$59,000	137%	$59,000	114%	$59,000	114%
private sector funds	$74,000.00	121%	$71,500	148%	$87,600	121%	$517,466	1188%	$464,145	950%	$99,556	232%	$126,462	245%	$157,757	305%
other non-federal/non-state funds	$13,362.00	22%	$16,600	34%	$16,600	22%					$2,000	5%	$4,000	8%	$24,700	48%
in-kind contributions	$94,500.00	154%	$88,000	183%	$0	154%										

Overview

The Alaska Regional Development Organizations (ARDOR) Program is the State's contribution to regional initiatives for developing Alaska's economy. In 1988, the Legislature recognized that a locally driven initiative, in partnership with the State, is the most effective approach to creating and sustaining a strong and healthy economy. The Legislature established the ARDOR Program to create a network of organizations to plan and support economic development at the regional level.

There are currently 11 ARDORs. The ARDORs, like their counterparts nationwide:

- enable local officials and businesses to pool their limited resources and work together on economic development issues;
- develop partnerships among public, private and other organizations; and,
- provide needed technical assistance via direct links with local citizens.

It's not the State trying to determine what's best for the region; rather, it's the residents and those doing business in the region working together to create their economic future.

The ARDOR Program is providing a return for the State's investment.

The State provides $620,000 in grant funds for the ARDOR Program. As indicated on the following pages, the accomplishments of the ARDORs are impressive.

Additionally, for FY04, the ARDOR's used the $620,000 in State grant funds to leverage over $2,739,233 million in all other types of funds.

Board member participation reflects a local commitment to the ARDOR Program. The 11 ARDOR boards, each with 10-20 members, constitute 150+ local, civic minded individuals who volunteer their time to achieve a stronger economic base in their region.

The original intent of the ARDOR Program was to create regional entities that could improve the local economy and eliminate regionwide economic development barriers, such as inadequate transportation or uncoordinated marketing efforts. As reflected on the following pages, the ARDORs are meeting this Legislative intent. The ARDORs work on a wide range of projects.

Legislative Performance Measures

The Legislature established performance measures for the ARDOR Program. Using these measures, each ARDORs performance is reported on the following pages.

Legislative Performance Measures:

1. The number of coordinated regional efforts resulting in the creation of new business opportunities. (The reporting period used on the following pages is 7/1/03-6/30/04.)

   Comment: This measure counts certain ARDOR activities but it does not reflect the range of ARDOR

activities. For example, many ARDORs provide training opportunities ranging from small business development to grant writing.

2. The % of goals identified through regional processes that are achieved. (The percentage reported on the following pages was derived by comparing the goals stated in the January 2004 ARDOR Annual Report with the final progress report submitted by each ARDOR for the period 7/1/03 - 6/30/04.)

   The difficulty in applying this measure is that the ARDORs' goals varied in specificity. For example, ARDORs devote time to improving their organizations. Some ARDORs have simple short term goals, while others have multi-year goals that can't be accomplished in one year.

3. The amount of non-State funds leveraged by the ARDOR grants. (The dollar amount reported on the following pages provided is the amount reported by each ARDOR in their FY05 ARDOR grant application submitted in July 2004.)

   The ARDORs and Department of Community and Economic Development (DCED) support the notion of using performance measures. The ARDORs and DCED look forward to working together and with the Legislature to develop performance measures that will be effective in evaluating ARDOR performance.

Frequently Asked Questions

What is an ARDOR?

A nonprofit organization of local volunteers, representing numerous public and private interest, working together to achieve economic development in their region. An ARDOR is organized in accordance with Alaska Statute 44.33.026 and the Alaska Administrative Code (3 AAC 57).

Why have a regional organization do economic development?

he Legislature established the ARDOR Program in 1988, again in 2000, and again in 2003, in support of the widely held belief that a locally driven initiative, in partnership with the State and other entities, can most effectively stimulate economic development and produce healthy, sustainable local economies.

How does an ARDOR get established?

The State Department of Commerce, Community, and Economic Development (Commerce) approves an ARDOR designation. To be approved, the ARDOR must (1) be large enough and contain adequate resources to support a regional economic development program, and (2) be an economically viable unit with shared interests, resources, traditions, and goals. Currently, there are 11 ARDORs.

How does as an ARDOR work?

Each ARDOR is guided by a Board comprised of the economic development interests in the region. Board members are usually appointed by organizations in the region; however some are elected. The Board hires an Executive Director to work with the Board to ensure the annual work plan is implemented. The Board oversees and directs the activities of the ARDOR.

What are the ARDOR Program goals?

Encourage a healthier economic climate to increase the number of jobs, strengthen existing businesses, attract new businesses, and encourage economic diversification.

What does an ARDOR actually do?

Each ARDOR is different with regard to existing economic development infrastructure, a marketable natural resource; an educated work force, and a cohesive leadership organization factors in achieving economic development. Thus, ARDOR activities are unique to that ARDOR. Generally, however, ARDOR's:

- Conduct economic development related research and planning including develop and implement a regional economic development strategy.
- Respond to information requests.
- Coordinate ARDOR's activities with other economic development activities.
- Provide services designed to encourage economic development.
- Collect and distribute economic nformation.
- Develop and maintain community and village economic profiles.
- Coordinate State economic or business development efforts.
- Serve as a liaison between State government and the region.

How is an ARDOR funded?

Commerce annually awards a State grant to each ARDOR that satisfies the statutory and regulatory requirements, including the requirement that each ARDOR provide a local, non State match. For FY04, each ARDOR is receiving an average of $47,870. The State grant and required match is usually not the ARDOR's only source of funding. ARDORs can and do receive funding from a variety of sources.

How much money does the State contribute to the ARDORs?

	FY 05	FY 04	FY 03	FY 02	FY 01	FY 00	FY 99
Total (in Thousands)	$620.0	$620.0	$620.0	$620.0	$620.0	$620.0	$620.0
Each Grant (in Thousands)	$47.9	$51.7	$47.7	$44.3	$44.3	$47.7	$47.9
# of ARDORs	11	12	13	14	14	13	12

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